



We are a leading provider of critical, complex engineering services across defence, emergency services and civil nuclear markets in the UK and increasingly internationally

# We apply our core strengths:

Technology and expertise

Owned infrastructure

Successful operating model

# To solve customer challenges:

Maintain national security and save lives

Sustain critical and complex assets

Deliver critical services

## Across three focus markets:

Defence

**Emergency services** 

Civil nuclear

# Supported by our focus strategy:



Deliver operational

excellence for our

customer

Grow our international businesses in our focus markets

2

sh

3

Grow market share and expand offering in the UK



Develop our people



Use technology to strengthen our offering



Focus on value creation

Delivered through our four sectors: Marine, Nuclear, Land, Aviation

# Medium term targets



Marine Revenue CAGR C.4%



Nuclear Revenue CAGR c.4%



Land Revenue CAGR c.3%



Aviation
Revenue
CAGR
c.5%

# 3% - 4% earnings CAGR for the Group

Given the uncertain impact of COVID-19, these medium term targets will not be achieved in the current financial year. The drivers of our strategy remain unchanged and the long term characteristics of our business remain strong. We will continually assess our medium term targets as we emerge from the pandemic and they are aiming points for us to return to.

# Capital allocation priorities

# Organically invest in the business



# Ensure group liquidity

Given the current challenging environment from the impact of COVID-19, our immediate focus is ensuring the group has sufficient capital and liquidity to cope with COVID-19 and other risks. If these are met then the capital allocation policy we set out in November 2019 still applies.

## If the above are satisfied, then...

Fund pension schemes / safeguard credit rating



Sustainable ordinary dividend to shareholders



Highly selective bolt on acquisitive growth

Bolt on M&A considered against hurdle rates and current group valuation Capital return to shareholders

Share buyback / special dividend

# **babcock**

## Our sectors

# Marine

- UK and international warship through-life support
- International submarine through-life support
- · UK and international weapons handling and launch systems
- Naval engineering, design, build and assembly
- Energy and Marine equipment and support



## Nuclear

- · Support all UK nuclear submarines and infrastructure
- Own or manage nuclear licensed dockyards and naval bases
- Nuclear submarine dismantling
- Support UK decommissioning projects
- Civil Nuclear services, projects and new build support





## Land

- Vehicle support for over 34,000 British Army vehicles
- · Technical training for over 20,000 military personnel
- Emergency Services technical training and fleet management
- · South Africa power support and equipment businesses
- · Adjacent businesses in Rail, Power, Airports and Training



Defence Emergency Servi



# **Aviation**

- · UK and French pilot training
- · Defence aircraft availability and airbase support
- Defence and Emergency Services maintenance and overhaul
- · Air ambulance, search and rescue and firefighting services
- Oil and Gas crew change services



\*split rebased to exclude Magnox contract (ended Aug 20

## International revenue





International





- Developing multi-sector, multi-market opportunities in Australia, Canada, France and Spain
- · Aviation in Italy, Portugal and Scandinavia
- · Marine in South Korea, New Zealand and Oman
- · Developing Nuclear presence in Canada and Japan
- · South African Land business



Pipeline includes only bids in a formal process

# FY20 highlights

Performance metrics	FY20
Underlying revenue (£bn)	4.9
Underlying operating profit (£m)	524
Margin (%)	10.8
Free cash flow (£m)	192
Net debt (£m)	922

- Results in line with expectations apart from COVID-19 impact in final two months of the year
- No financial guidance given uncertainty of COVID-19
- · Deferred the decision on our final
- Remain confident in the medium term given our strong liquidity position, robust business model, record order book and pipeline, and focus on critical, non discretionary services

## Contact us

BabcockIR@babcockinternational.com www.babcockinternational.com/investors +44 (0)20 7355 5302

## **IR** contacts

Simon McGouah Director of Investor Relations Investor Relations Analyst +44 (0)20 3823 5592

Samuel MacGregor +44 (0)20 7355 5383

Oliver Roberts **Investor Relations Analyst** +44 (0)20 7355 5356